

## REAL WORLD SOLUTIONS

Jeremiah Associates provides effective business solutions born in the real world of financial services and capital markets. We strive to assist our clients in becoming more productive, more competitive, and most importantly—more profitable.

### Our Services

#### Advisory – Real World Insight

We leverage our expertise in financial services, performance management and technology to support the effectiveness of your business, product, service and workflow processes.

Advisory projects target:

- Banking
- Capital Markets
- Executive Coaching and Facilitation
- Litigation
- Project Management
- Technology

#### Development – Real World Perspective

We create performance change strategies supported by materials that are clear, concise and relevant to your business and regulatory requirements. Our domain experts develop comprehensive, accurate and expertly crafted products.

Development projects include:

- Learning Programs
- Procedural Guides
- Reference Tools
- Skill Building Programs

#### Learning – Real World Performance

Your learning objectives are achieved at the appropriate levels via our curricula. Varied instructional techniques, including role-playing, discussions, simulations, workshops, and anecdotal information, accelerate the development of competency. Our programs qualify for Continuing Professional Education credits.

Learning program topics address:

- Banking
- Capital Markets
- Customer Service
- Professional Skills
- Regulatory
- Sales & Management Skills

**GET THE JEREMIAH ASSOCIATES' REAL WORLD ADVANTAGE.**

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[www.jeremiahassociates.com](http://www.jeremiahassociates.com)

Our services are backed by first-hand, real world, experience and understanding. We're not shy about highlighting our single greatest competitive advantage—our people.

## Our Team

### Industry Experts

Our team of consultants, instructors and writers are first-and-foremost industry experts with an unprecedented breadth of experience and areas of domain expertise

- Accounting
- Auditing
- Banking
- Brokerage Operations
- Compliance
- Insurance
- Regulatory Reporting
- Risk Measurement
- Sales

### In-the-Trenches

Everything we do is fueled by our "fresh from the trenches" approach to doing business. Our experience is enhanced and expanded on a daily basis as we integrate knowledge gleaned from advisory, learning, and development projects.

### Core Skill Sets

Our team possesses an expansive range of subject matter expertise and professional, first-hand experience, including:

- Analysis
- Marketing
- Learning/ Instructional Design
- Organization Development
- Process Design & Simplification
- Project Management
- Sales & Sales Management
- System Design
- Technology

We are quickly becoming recognized as industry experts in Straight-Through Processing, AML and Sarbanes Oxley. Furthermore, we constantly monitor the industry for trends and changes in order to provide our clients with expert guidance.

## Our Approach

- **Integrity**— we undertake projects only when we believe we can add tangible value
- **Crystal Clear Focus** - on sales, management, transaction processing & related technology
- **Tried-and-True Process** – we begin by clearly identifying your requirements and objectives
- **Risk Mitigation** – we identify and address potential exposure in processes or infrastructure
- **Results-Oriented** – all recommended actions directly further your objectives
- **Collaboration** – we partner with you to ensure the results meet your requirements

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